

# POLYTEC GROUP

Results Q3 2025

Hörsching, 13 November 2025



### AGENDA

- Financials Q1-Q3 2025
- Navigating change. Unlocking Potential.
- Financial Markets & Outlook 2025 FY
- Appendix
  - Financials Q1-Q3 2025 in detail
  - Automotive Markets January to September 2025
  - POLYTEC at a glance



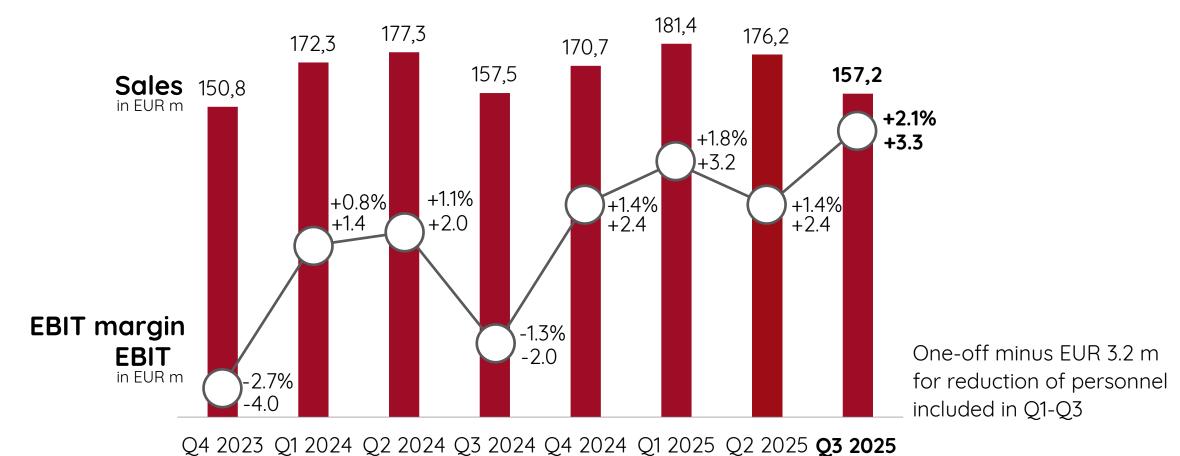
### KEY FIGURES Q1-Q3 2025

- Group sales revenues amounted to EUR 514.8 million
   (Q1-Q3 2024: EUR 507.1 million)
- EBITDA amounted to EUR 32.3 million
   (Q1-Q3 2024: EUR 24.9 million)
- EBITDA margin 6.3%
   (Q1-Q3 2024: 4.9%)
- EBIT totalled EUR 8.9 million
   (Q1-Q3 2024: EUR 1.4 million)
- EBIT margin 1.7%(Q1-Q3 2024: 0.3%)

- Financial result minus EUR 5.9 million (Q1-Q3 2024: minus EUR 8.3 million)
- Earnings after tax EUR 2.4 million
   (Q1-Q3 2024: minus EUR 7.4 million)
- Earnings per share EUR 0.10
   (Q1-Q3 2024: minus EUR 0.32)
- Equity ratio at 43.3% (31.12.2024: 41.7%)
- Employees (incl. leasing personnel, FTE as at 30.09.2025): 3,560 (30.09.2024: 3,865)
- One-off minus EUR 3.2 million for reduction of personnel included in Q1-Q3



### SALES REVENUES, EBIT, EBIT MARGIN, EQUITY RATIO – QUARTERLY

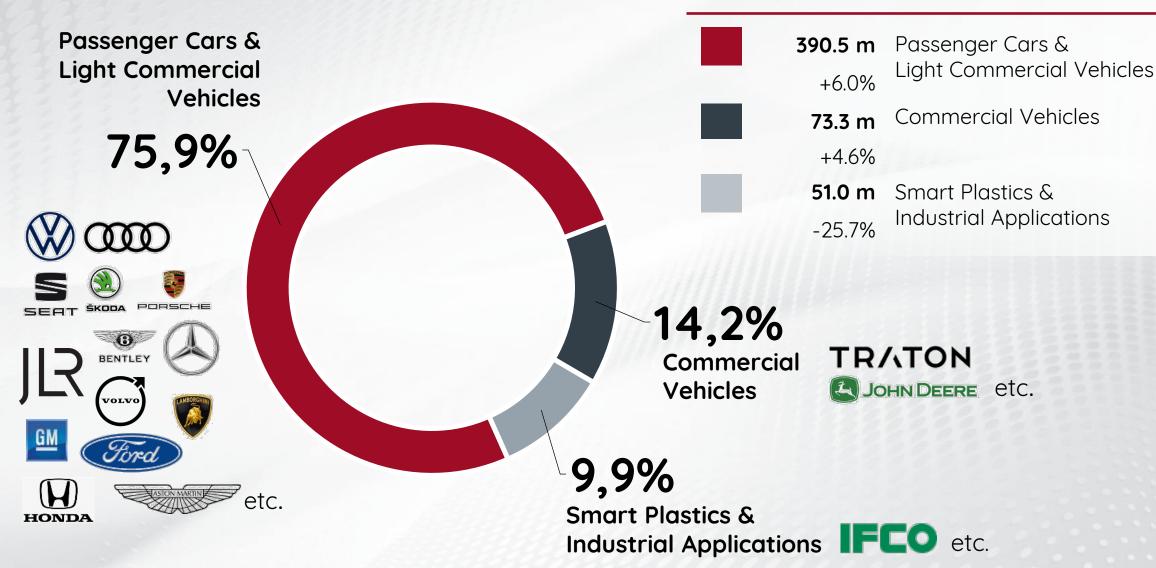


Equity ratio 41.4% 40.7% 41.0% 40.1% 41.7% 41.8% 41.9% **43.3%** 



### SALES REVENUES BY MARKET AREA

#### Group Sales: EUR m 514.8







#### NAVIGATING CHANGE.

#### Persistent uncertainties



Further decline in car production in Europe of -1.9% forecast FY2025 vs. FY 2024

(FY 2024 already -6% vs. FY 2023)

'New normality' expected in production figures with approx. 15-16 million vehicles per year in Europe



→ Overcapacities at OEMs and suppliers



**Painted Exterior** segment undergoing major changes Overcapacities lead to price pressure Large-scale suppliers are pushing into mid-size niches



Unsteady development especially of electromobility → complicates capacity & investment planning

Reduced quantities, project postponements & cancellations at OEMs



**Current customs dispute & geopolitical situation** lead to distortions on markets and cause uncertainty among consumers and companies



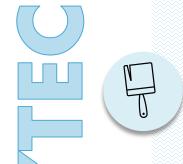
Interest rates stabilise at a moderate level

### NAVIGATING CHANGE

#### Smart Adaptability



**POLYTEC Group's Sales Revenues** Q1-Q3 2025 slightly above Q1-Q3 2024 at 1.5%, driven by tooling and engineering sales



'Painted exterior' business area requires a disproportionately high capital investment, complexity of niche business leads to disproportionate overhead costs

**Work on adjustment** of the current product and service portfolio is ongoing to improve strategic orientation and future economic performance

- → <u>UK</u>: Local sourcing vs. inhouse production results in significant CAPEX reduction in the UK
- → <u>Weierbach plant, Germany</u>: operational turnaround successful at the end of 2024, but no viable continuation scenario can be presented due to market situation Therefore, closure of Weierbach plant decided for 1st half of 2026

  No significant commercial impact in 2025, avoidance of future loss situation



**Delay in electromobility,** but higher volumes for combustion engines and lifetime extensions

- → less problematic for POLYTEC thanks to cautious investment policy
- → POLYTEC is prepared for a renewed acceleration towards e-mobility



**Working Capital** increased mainly due to planned inventory build-up for one customer, pre-financing of tooling and engineering projects and the cut-off view

### PRODUCT LINES

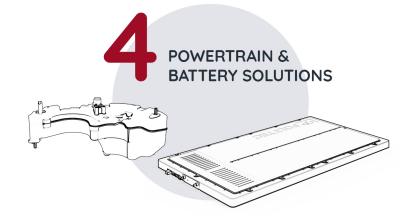


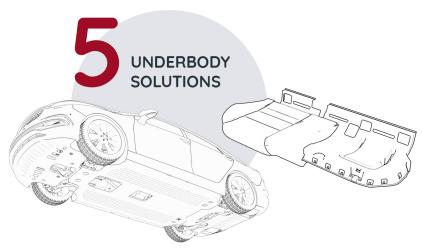








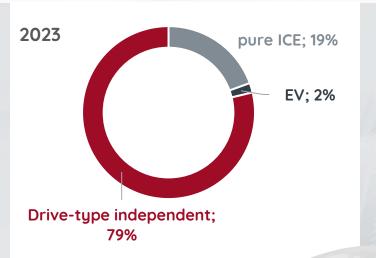


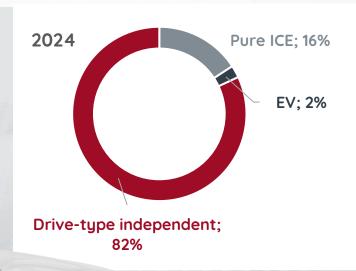


### UNLOCKING POTENTIAL

Balanced portfolio, well prepared for electromobility

The current delay in electromobility is having less of a negative impact on POLYTEC due to its very balanced and largely drive-independent product portfolio.





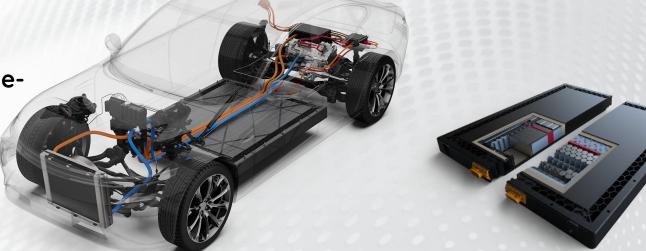
#### POLYTEC SOLUTION FORCE

POLYTEC is well prepared for the new start of emobility with innovative products:

**Thermal Management** 

**High Voltage Battery Housing** 

**Underbody Solutions** 





### UNLOCKING POTENTIAL

Beyond Automotive - Confirming Smart Plastic Applications approach



# Increasingly important pillar for POLYTEC: Growth of over 60% vs 2023

Long-term target 30% share of group sales

Future-oriented product segments:

Reusable transport packaging

Components for energy storage & energy transfer



### GROWTH SEGMENT: REUSABLE PACKAGING

EU Packaging and Packaging Waste Regulation (PPWR)

Obligation to use reusable packaging, recyclability & use of recycled materials



Growing demand for reusable packaging solutions in the EU and globally

Shelf ready

**Fireproof** 

Suitable for food

Household (white) appliances









#### BOOXIT: SUSTAINABLE LOGISTICS REIMAGINED

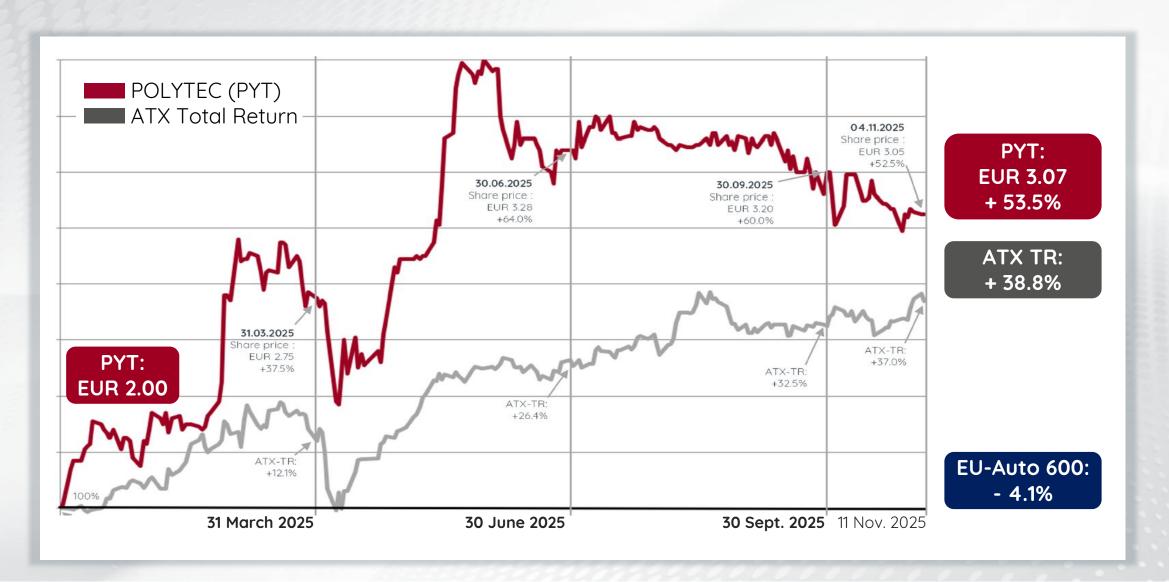


- Interlocking, stackable boxes:durable + digitally intelligent
- Efficient solution for modern supply chains, regardless of industry
- Cooperation with HAIDLMAIR & POLYTEC: plastics expertise for implementation
- International orientation as a success factor (EU & overseas enquiries)
- Example of regional cooperation with global potential

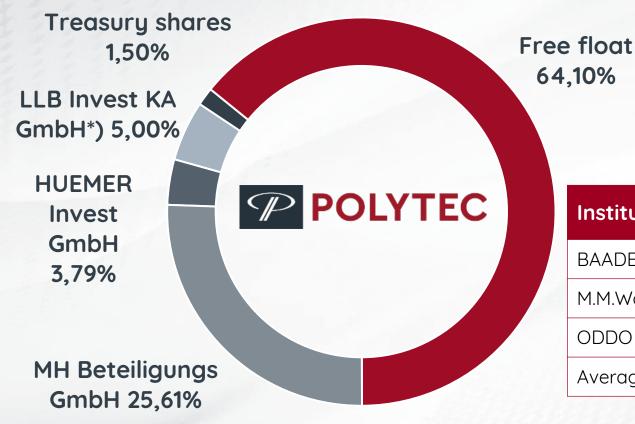




### POLYTEC SHARE PRICE PERFORMANCE 2025, YTD 11 NOV 2025



### SHAREHOLDER STRUCTURE SINCE 21 JANUARY 2025 RESEARCH COVERAGE



Institute (last update July 2025)	Rating	Price target
BAADER Research, Munich	Buy	EUR 4.00
M.M.Warburg Research, Hamburg	Buy	EUR 4.90
ODDO BHF SCA Research, Vienna	Outperform	EUR 3.60
Average price target		EUR 4.17



<sup>\*)</sup> Voting rights of 5.00% are indirectly attributable to LLB Invest Kapitalanlagegesellschaft m.b.H. via its funds in accordance with the Austrian Stock Exchange Act 2018.

### ROADSHOWS AND INVESTOR CONFERENCES DURING H2 2025









Date	Event
3 July 2025	Roadshow with MMWarburg, Hamburg
10 September 2025	Presentation at Vienna Stock Exchange Info Day, Vienna
23 September 2025	Attendance on Baader Investment Conference, Munich
14 October 2025	Börsianer Roadshow, Linz
21 October 2025	Investor's Lunch Meeting ERSTE Group Bank AG, Vienna
18 November 2025	Investor's Lunch Meeting Oddo BHF, Vienna
25 November 2025	Attendance on German Stock Exchange Equity Forum, Frankfurt

### BOOK VALUE EXCEEDING MARKET CAPITALISATION

### Market capitalisation:

(as at 11.11.2025)

~ EUR 68 million

### MCap/equity:

(as at 11.11.2025/30.09.2025)

~ 32%

**Balance sheet total:** 

Shareholders' equity:

**Equity ratio:** 

487 EUR million

211 EUR million

43.3%

Tangible assets:

Interest bearing liablilities: 130 EUR million

(as at 30.09.2025)

218 EUR million

### EARNINGS & DIVIDEND PER SHARE 2006 – 2024

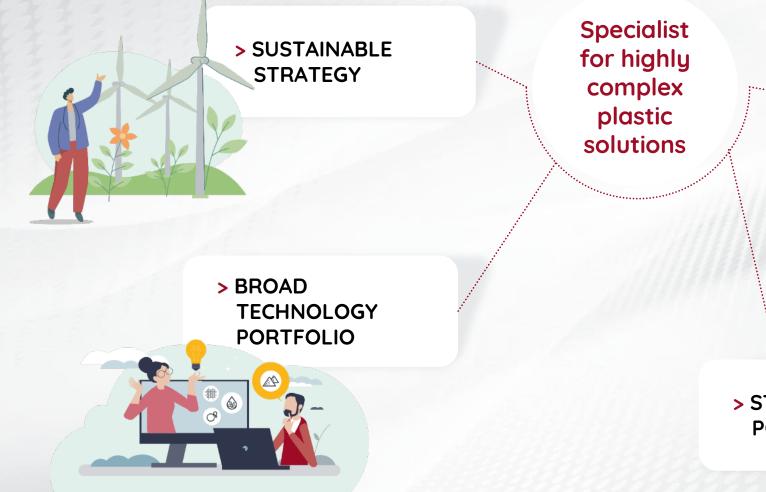


#### **DIVIDEND POLICY**

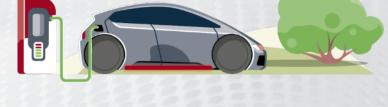
- based on profitability
- strategic growth perspectives
- capital requirements of the POLYTEC GROUP



### THE EQUITY STORY OF THE POLYTEC GROUP



> HIGH ADAPTABILITY



> STABLE ECONOMIC POSITION



#### OUTLOOK 2025 FY – GRADUALLY SPECIFIED

From today's perspective, the management of POLYTEC Holding AG expects planned consolidated sales revenues in the range of EUR 660 million to EUR 680 million for the full 2025 financial year and is targeting an EBIT margin of around 2.5%. Furthermore, a positive result after tax is targeted for the full year 2025.

As part of efficiency improvements, the number of employees was reduced from 3,865 to 3,560.

In order to optimise the strategic orientation and future economic performance of the POLYTEC GROUP, work is being done to adapt the current production and service portfolio. At the beginning of July 2025, it was decided to close the Weierbach plant in Idar-Oberstein, Germany, at the end of April 2026. In this context, a negative one-off effect was already recorded in the first half of 2025.

Furthermore, the aim is to increase sales revenues in the "Smart Plastic & Industrial Applications" market area to around 30% of the total Group's sales in the medium term. As a result, the earnings situation is expected to improve further.

However, achieving this outlook is subject to uncertainties. The European automotive industry continues to be characterised by a volatile market environment, uncertain demand development, production overcapacities, high personnel and energy costs and the faltering transformation towards electromobility, as well as renewed threats of supply bottlenecks for computer chips.

The POLYTEC GROUP has a strong market position within and outside the automotive sector and is confident for the future.









## KEY FIGURES QUARTERLY - FROM Q3 2024 TO Q3 2025

Key figures quarterly	Unit	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025
Sales revenues	EUR m	157.5	170.7	181.4	176.2	157.2
EBITDA	EUR m	5.7	10.8	10.8	10.3	11.2
EBITDA margin (EBITDA/ sales revenues)	%	3.6%	6.3%	6.0%	5.8%	7.1%
EBIT	EUR m	-2.0	2.4	3.2	2.4	3.3
EBIT margin (EBIT/sales revenues)	%	-1.3%	1.4%	1.8%	1.4%	2.1%
Earnings after tax	EUR m	-4.6	0.5	1.0	0.4	1.0
Earnings per share	EUR	-0.21	0.03	0.04	0.01	0.04
Investments in fixed assets	EUR m	5.3	7.9	4.3	6.3	5.7
Equity ratio (equity/balance sheet total)	%	40.1%	41.7%	41.8%	41.9%	43.3%
Net working capital (NWC)	EUR m	64.6	23.0	64.2	42.6	62.2
Average capital employed	EUR m	302.9	288.1	279.2	267.1	270.0
Net debt (+)/assets (-)	EUR m	68.5	42.4	74.0	52.1	57.3
Employees (incl. leasing personnel) end of period	FTE	3,865	3,678	3,709	3,606	3,560

# CONS. INCOME STATEMENT Q1-Q3, Q3 2025 VS 2024

in EUR k	01.01 30.09.		01.07	01.07 30.09.		
	2025	2024	2025	2024		
Sales revenues	514,817	507,148	157,190	157,531		
Other operating income	4,027	3,504	980	856		
Changes in inventory of finished and unfinished goods	266	561	409	281		
Other own work capitalised	310	216	48	123		
Expenses for materials and services received	-268,981	-260,991	-79,591	-81,919		
Personnel expenses	-171,608	-177,572	-52,877	-55,813		
Other operating expenses	-46,564	-47,270	-15,000	-15,324		
Deconsolidation result	0	-723	0	0		
Earnings before interest, taxes and depreciation (EBITDA)	32,267	24,874	11,158	5,735		
Depreciation	-23,394	-23,425	-7,901	-7,753		
Earnings before interest and taxes = operating result (EBIT)	8,873	1,449	3,257	-2,018		
Interest expense	-6,207	-8,673	-1,895	-2,851		
Interest and other financial revenue	275	356	87	356		
Financial result	-5,932	-8,317	-1,808	-2,495		
Earnings before tax	2,941	-6,868	1,449	-4,513		
Income tax expenses	-580	-490	-457	-126		
Earnings after tax	2,361	-7,357	992	-4,639		
thereof result of non-controlling interests	168	-320	54	50		
thereof result of the parent company	2,194	-7,037	938	-4,689		
undiluted earnings per share in EUR	0.10	-0.32	0.04	-0.21		
onaliotea earriings per share in Lon	0.10	-0.52	0.04	-0.21		

### CONS. BALANCE SHEET 30.09.2025 VS 31.12.2024

### ASSETS

in EUR k		30.09.2025	31.12.2024
A. Non-currer	nt assets		
l.	Intangible assets	6,140	6,148
II.	Goodwill	0	0
III.	Tangible assets	218,002	225,877
IV.	Non-current financial assets	113	88
V.	Contract assets from contracts with customers	24,906	27,250
VI.	Deferred tax assets	13,913	12,698
		263,074	272,060
B. Current as	sets		
l.	Inventories	39,635	39,114
II.	Trade accounts receivable	61,026	54,299
III.	Contract assets from contracts with customers	68,737	58,905
IV.	Other current non-financial receivables and assets	8,745	5,977
V.	Income tax receivables	1,555	2,325
VI.	Other current financial assets	7,320	8,795
VII.	Cash and cash equivalents	37,296	66,013
		224,314	235,427
		487,388	507,488

### CONS. BALANCE SHEET 30.09.2025 VS 31.12.2024

### EQUITY & LIABILITIES

in EUR k		30.09.2025	31.12.2024
A. Shareholde	ers' equity		
l.	Share capital	22,330	22,330
II.	Capital reserves	37,563	37,563
III.	Treasury stock	-1,855	-1,855
IV.	Retained earnings	160,541	158,347
V.	Other reserves	-9,810	-6,519
		208,768	209,867
VI.	Non-controlling interests	2,043	1,875
		210,811	211,742
B. Non-curre	nt liabilities		
l.	Non-current, interest-bearing liabilities	65,957	91,265
II.	Provision for deferred taxes	774	952
III.	Provisions for employees	21,342	21,554
		88,074	113,771
C. Current lia	bilities		
l.	Current interest-bearing liabilities	63,646	55,351
II.	Liabilities on income taxes	933	517
III.	Advance payments received on orders	101	179
IV.	Trade accounts payable	53,616	63,389
V.	Contract liabilities from contracts with customers	74	1,669
VI.	Other current liabilities	53,134	48,335
VII.	Current provisions	16,999	12,536
		188,504	181,975
		487,388	507,488

### CONS. CASH FLOW STATEMENT Q1-Q3 2025 VS 2024 -

### PART 1

in EU	JR k	01.01 30	0.09.
		2025	2024
	Earnings before tax	2,941	-6,868
+	Depreciation on non-current assets	23,394	23,425
-	Non-cash income from deconsolidation	0	723
-(+)	Interest result	5,932	8,317
+(-)	Other non-cash expenses and income	-990	1,170
+(-)	Increase (decrease) in non-current provisions for employees	-660	246
-(+)	Profit (loss) from fixed asset disposals	-57	-838
-(+)	Increase (decrease) in inventories	-1,525	-1,585
-(+)	Increase (decrease) in trade and other receivables and contract assets	-16,480	-19,632
+(-)	Increase (decrease) in trade accounts payables, other liabilities and contract liabilities	-4,698	13,776
+(-)	Increase (decrease) in current provisions	4,512	5,325
=	Consolidated cash flow from current activities	12,370	24,059
-	Taxes paid	-752	-641
=	Consolidated cash flow from operating activities	11,618	23,418
-	Investments in fixed assets	-16,294	-17,332
+	Disposal of subsidiaries less discontinued cash and cash equivalents	0	20,296
+	Inflows from the disposal of intangible and tangible assets	1,694	6,587
+	Interest received	275	356
=	Consolidated cash flow from investing activities	-14,325	9,907

### CONS. CASH FLOW STATEMENT Q1-Q3 2025 VS 2024 -

### PART 2

in EU	in EUR k		01.01 30.09.		
		2025	2024		
-	Repayments of loan financing	-2,715	-42,259		
+	Inflows from acquisition financing	0	25,000		
-	Repayments of acquisition financing	-7,500	0		
-	Repayments of real estate loan borrowings	-808	-969		
-	Outflows from lease agreements	-7,988	-7,938		
-(+)	Change in current financial liabilities (current accounts)	0	-2,335		
-	Interest paid	-6,798	-9,085		
-	Dividends	0	-392		
+	Other changes in equity	0	879		
=	Consolidated cash flow from financing activities	-25,808	-37,099		
+(-)	Consolidated cash flow from operating activities	11,618	23,418		
+(-)	Consolidated cash flow from investing activities	-14,325	9,907		
+(-)	Consolidated cash flow from financing activities	-25,808	-37,099		
=	Change in cash and cash equivalents	-28,515	-3,774		
+(-)	Effect from currency translations	-202	67		
+	Opening balance of cash and cash equivalents	66,013	49,610		
=	Closing balance of cash and cash equivalents	37,296	45,903		

# POLYTEC SHARE KEY FIGURES 30.09.2025 VS PREVIOUS YEARS

POLYTEC Share (AT0000A00XX9)	Unit	Q1-Q3 2025	Q1-Q3 2024	Change	Q1-Q3 2023	Q1-Q3 2022
Closing price last trading day of period	EUR	3.20	2.94	8.8%	4.05	4.54
Highest closing price during period (on 30.05.2025)	EUR	3.60	3.82	-5.8%	5.28	8.30
Average closing price during period	EUR	2.96	3.40	-12.9%	4.68	6.40
Lowest closing price during period (on 02.01.2025)	EUR	2.14	2.90	-26.2%	3.94	4.30
Market capitalisation last trading day of period	EUR m	71.5	65.7	8.8%	90.4	101.3
Vienna Stock Exchange money turnover (double counting)	EUR m	17.4	22.4	-22.3%	28.7	75.3
Vienna Stock Exchange share turnover (double counting)	Shares m	6.1	6.8	-10.3%	6.1	11.1
Share turnover (daily average, double counting)	Shares	31,691	35,824	-11.5%	31,894	57,977

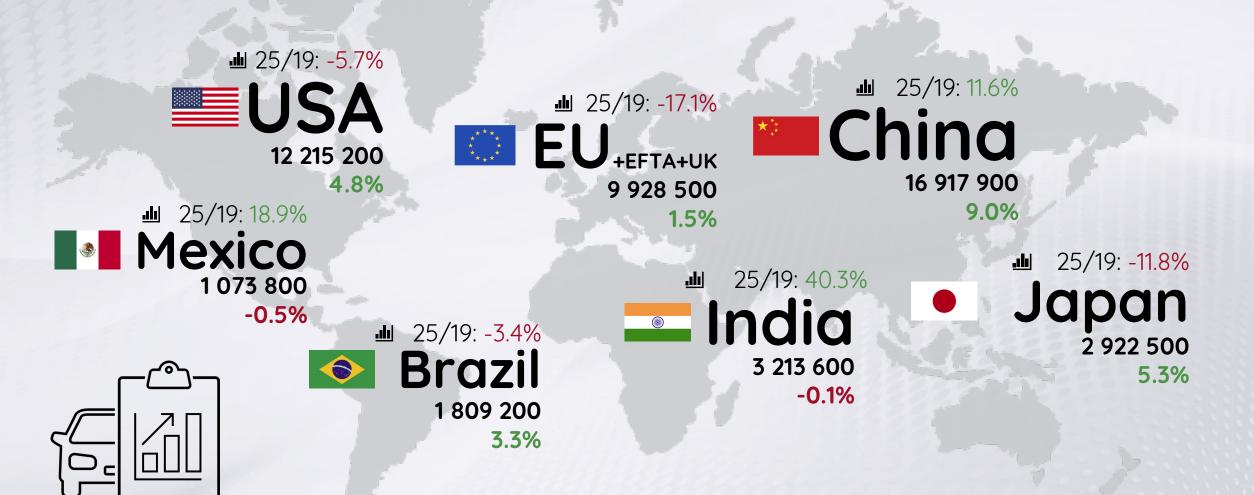
Source: Vienna Stock Exchange





#### NEW PASSENGER CAR REGISTRATIONS, MAJOR MARKETS – YTD SEPTEMBER 25

Full Year Comparison with pre-crises year 2019, figures beyond current reporting period based on estimates



Source: VDA, S&P | Compared to the same period of the previous year

#### NEW PASSENGER CAR PRODUCTION, MAJOR MARKETS - FY FORECAST 2025

Full Year Comparison with pre-crises year 2019, figures beyond current reporting period based on estimates

**2**5/19: -7.2% North America 15 140 000 -2.0%



**4**<sup>∞</sup> 25/19: -19.7% EU<sub>+EFTA+UK</sub> 15 410 000 -1.9%



**4**<sup>∞</sup> 25/19: -3.4% South America 3 160 000 6.6%



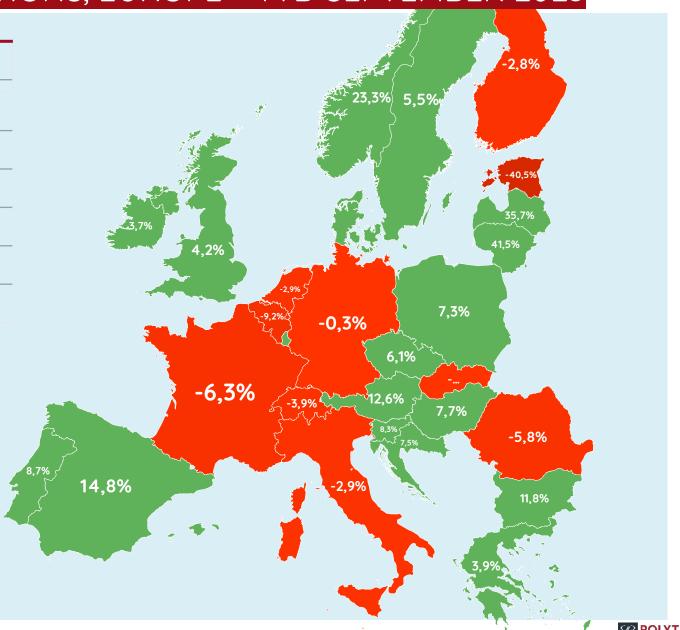
**4** 25/19: -12,6% Japan 8 050 000 1.9%

Source: S&P | Compared to the previous full year

#### NEW PASSENGER CAR REGISTRATIONS, EUROPE - YTD SEPTEMBER 2025

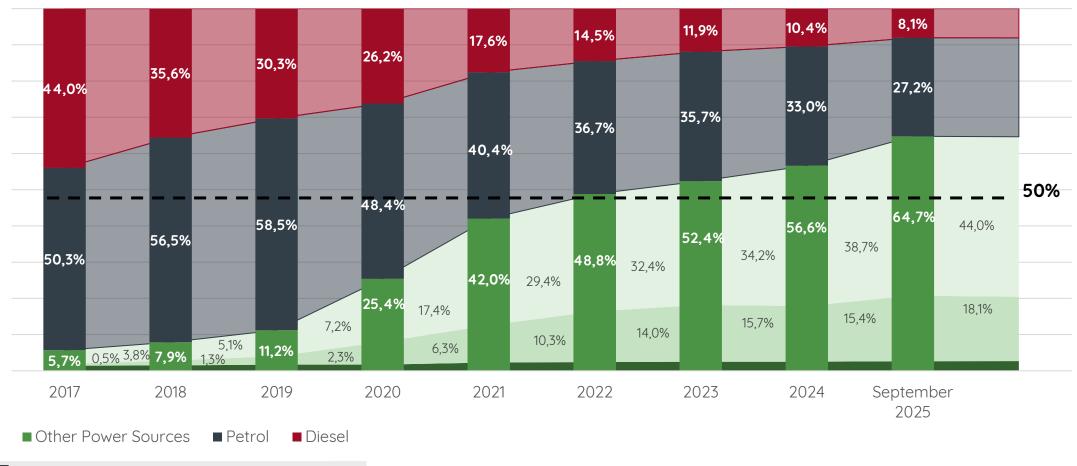
"BIG 5"	YTD	YOY %
Germany	2,110,348	-0.3%
UK	1,578,172	4.2%
France	1,186,784	-6.3%
Italy	1,167,995	-2.9%
Spain	854,658	14.8%
EU + EFTA + UK	9,928,527	1,5%

	September 2025 (YoY September 2024)
Germany	12.8%
UK	13.7%
France	1.0%
Italy	4.2%
Spain	16.4%
EU + EFTA + UK	10.7%



Source: ACEA | Compared to the same period/month of the previous year

### NEW PASSENGER CAR REGISTRATIONS, EU+EFTA+UK - BY POWER SOURCE 2017 - SEPTEMBER 2025



Hybrid Electric Vehicles (HEV+PHEV)



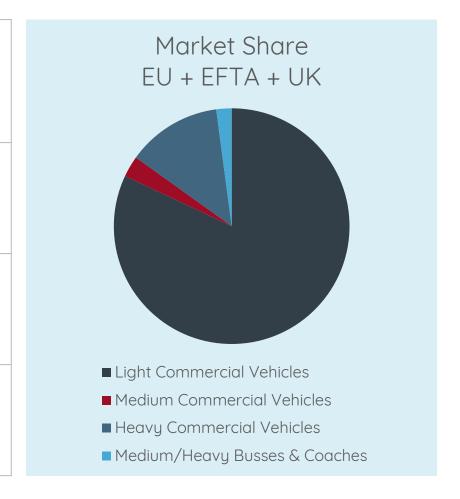
Battery Electric Vehicles (BEV)

Other Alternatively Powered Vehicles (APV)

<sup>\*</sup>Slight blurring in the separation of BEV and hybrid due to repeated changes in the systematics on the part of ACEA.

#### NEW COMMERCIAL VEHICLES REGISTRATIONS, EUROPE | Q1-Q3 2025

	Light Commercial Vehicles ≤3.5 t	Medium Commercial Vehicles >3.5 t to <16 t	Heavy Commercial Vehicles ≥16 t	Medium and Heavy Buses and Coaches >3.5 t	EU + EFTA + UK
Units	1 357 177	49 890	218 846	37 638	1 663 551
Change	-8.5%	-11.7%	-9.5%	7.8%	-8.4%
Market Share	81.6%	3.0%	13.2%	2.3%	100%













### TECHNOLOGICAL DIVERSITY AND PRODUCTION EXPERTISE



Multi-component injection
moulding
Assembly injection moulding
WIT (water injection technology)
GIT (gas injection technology)
PIT (projectile injection
technology)
In-Mould-Decoration
Injection-Moulding-Compounding
High-gloss technology

Up to 4000 tons clamping force



Production of glass fibre SMC
Production of carbon fibre SMC
SMC/LFT/GMT compression
moulding
UD-Tape application
Hybrid compression moulding
(LWRT-LFT)
Wet pressing
In-Mould-Coating

Up to 4300 tons clamping force



PUR RRIM / RRIM lightweight PUR rigid / semi-rigid Blow moulding

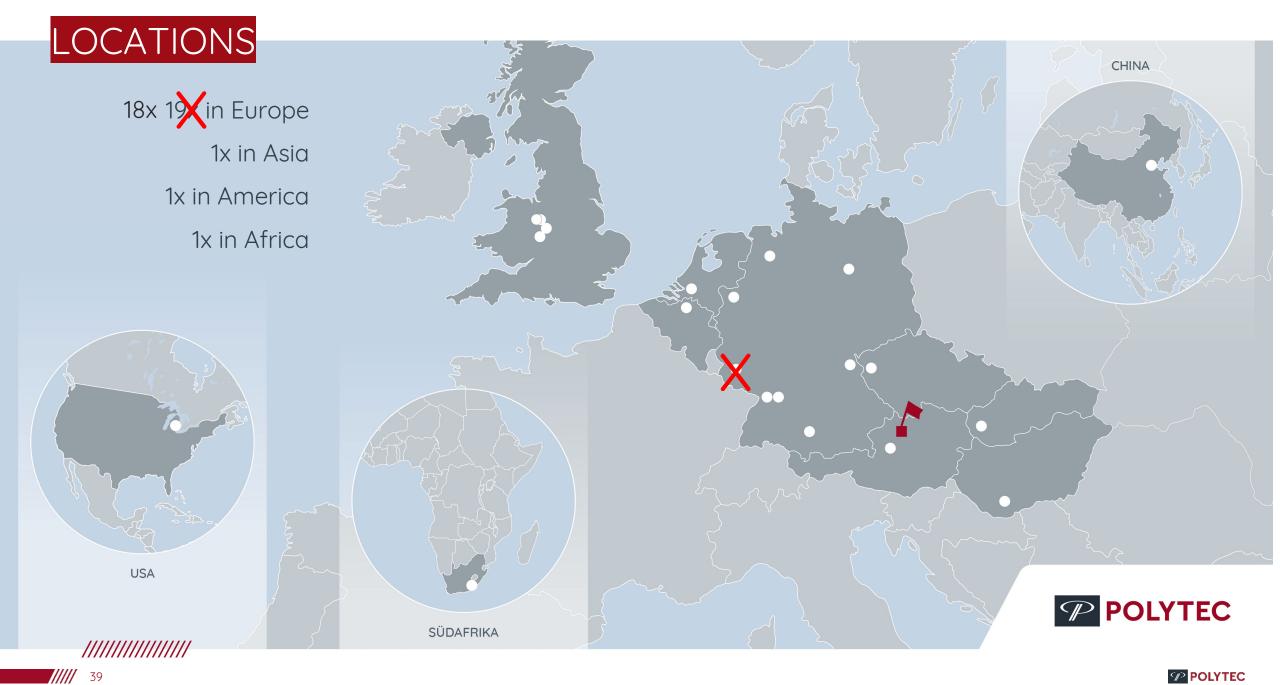
Up to 630 tons clamping force



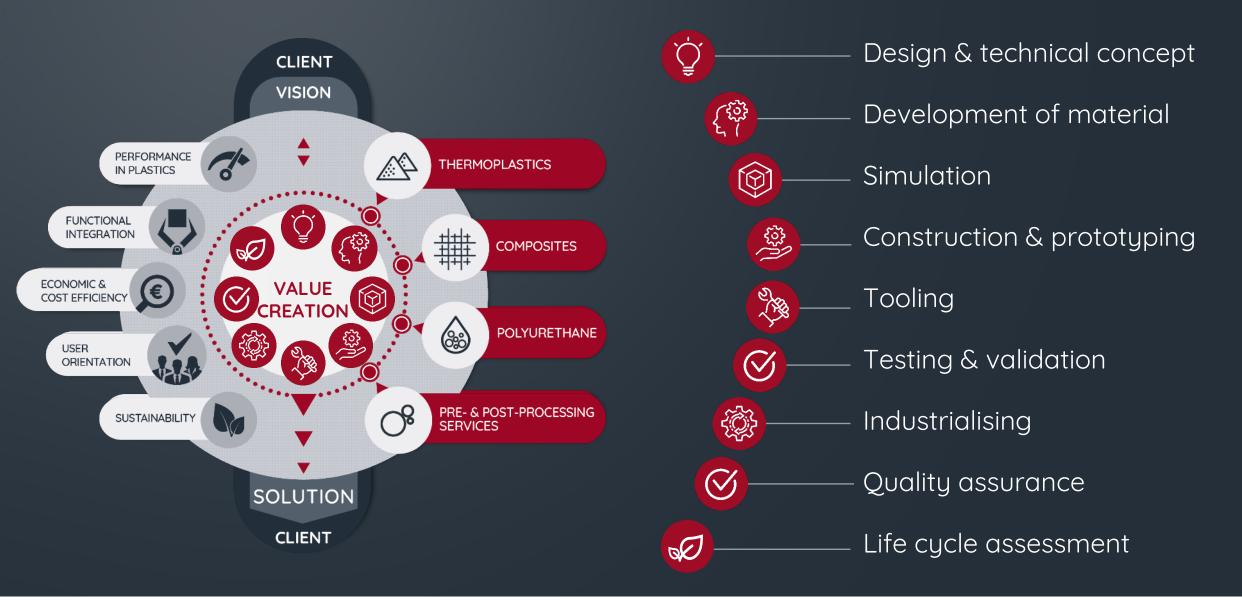
Toolmaking
Trimming & cutting (water jet,
laser, milling)
Joining technologies
(ultrasonic, hot gas, etc)
Testing & validation
Class A painting
Metal & stainless-steel processing
Assembly

Just-in-sequence delivery





#### WE CREATE ADDED VALUE FOR OUR CUSTOMERS



### BOARD OF DIRECTORS - SINCE 7 JULY 2025



CEO
Chairman of the Board

Corporate Strategy, Investment Management, Legal Affairs, IT, Corporate Communications, Sustainability, Sales, Human Resources, Marketing



MARTIN RESCH
COO
Member of the Board

Operations, Program Management, Operations Services, Engineering



MARKUS MÜHLBÖCK
CFO
Member of the Board

Finance, Controlling, Treasury, Accounting, Investor Relations, Purchasing

### SUPERVISORY BOARD – SINCE 10 JUNE 2025

Terms of office last until AGM for 2027 FY



FRIEDRICH HUEMER

Chairman of the Supervisory Board

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**GÜNTHER APFALTER** 

Deputy Chairman of the Supervisory Board



**VIKTORIA KICKINGER** 

Member of the Supervisory Board



FRED DUSWALD

Member of the Supervisory Board



**BERNHARD MATZNER** 

Member of the Supervisory Board

# NOTES



#### **IR CONTACT:**

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**CFO Markus Mühlböck** (left) manages the IR agendas jointly with Investor Relations Manager **Paul Rettenbacher** (right).

#### PASSION CREATES INNOVATION



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