PASSION CREATES INNOVATION

POLYTEC GROUP

WE TRANSFORM VISIONS INTO PLASTICS SOLUTIONS

RESULTS 2022 FY

Hörsching, 27 April 2023



MARGINAL POSITIVE EBIT IN 2022 FY

HIGH VOLUME OF NEW ORDERS RECEIVED IN 2022

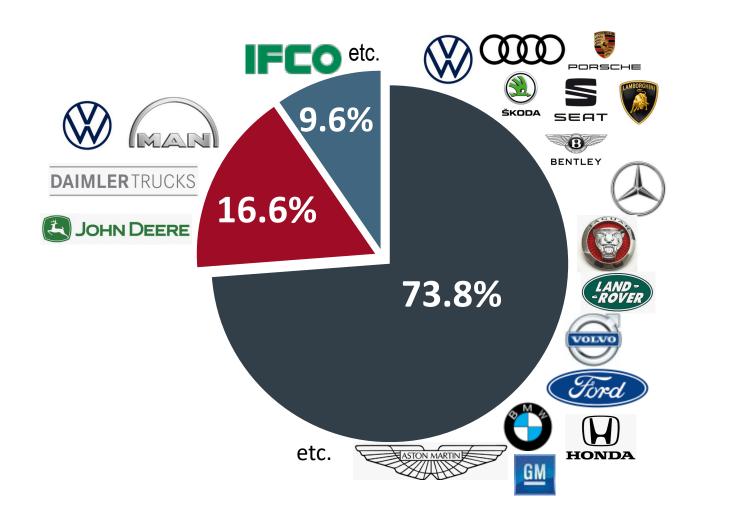
- Consolidated sales revenues amounted to EUR 601.4 million and were thus 8.2%, or EUR 45.5 million, higher than in 2021 (EUR 555.9 million). The sales revenues include the partial passing on of additional costs, whereby the production volume shrunk and therefore direct comparability is only possible to a limited extent.
- Despite numerous adverse circumstances, including internal one-off expenses for the introduction of software systems at two major plants, POLYTEC GROUP reached low but positive operational result (EBIT) in the 2022 financial year.
- Besides difficult negotiations with our customers focusing on price subjects, POLYTEC received its highest volume of new orders in company history, particularly for e-mobility projects
- In the medium-term, the POLYTEC considers itself to be in an extremely solid strategic position with regard to its ability to transform the changes in the automotive sector into increasing economic success for itself. POLYTEC can face the future with confidence: "POWER ON!"

KEY FIGURES 2022 FY

- Group sales revenues amounted to EUR 601.4 million (2021: EUR 555.9 million)
- EBITDA amounted to EUR 33.2 million (2021: EUR 44.8 million)
- EBITDA margin 5.5% (2021: 8.1%)
- EBIT totalled EUR 0.7 million (2021: EUR 12.3 million)
- EBIT margin 0.1% (2021: 2.2%)
- Earnings after tax minus EUR 2.2 million (2021: EUR 7.0 million)
- Earnings per share minus EUR 0.10, proposed dividend per share EUR 0.10 (2021: EUR 0.10)
- Equity ratio was up 1 percentage point at 43.0%
- Net debt amounted to EUR 59.8 million (2021: EUR 79.6 million)
- Employees (FTE incl. leasing personnel, as at 31 December 2022): 3,510



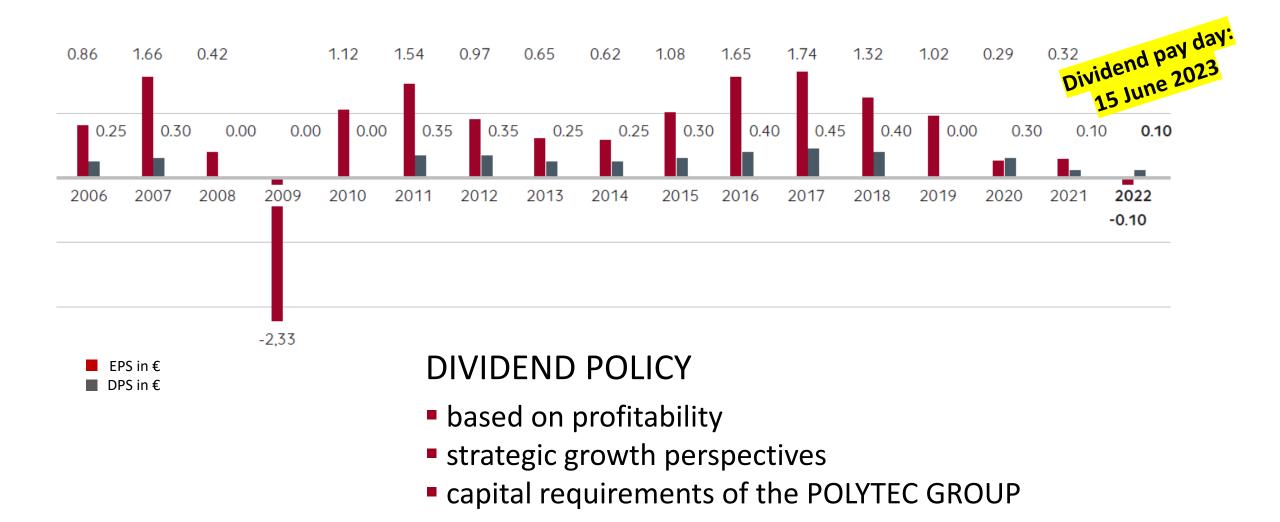
SALES REVENUES BY MARKET AREA 2022 FY



- Passenger Cars &
 Light Commercial Vehicles
 Commercial Vehicles
- Smart Plastic & Industrial Applications



EARNINGS PER SHARE, DIVIDEND PER SHARE 2006 – 2022





OUTLOOK 2023 FY

Subject to the assumption that a slight market recovery, a normalisation of call-off volatility, several new product launches and a stabilisation of the supply chains all occur, in the 2023 financial year the POLYTEC GROUP management anticipates consolidated sales revenues in the range of EUR 650 million to EUR 700 million.

However, the various production bottlenecks resulting from significant delays in the delivery of production equipment, which were already evident at the end of 2022, will continue to cause additional costs in 2023. Furthermore, ongoing cost increases represent a further challenge for the organisation. Nonetheless, the management expects that as compared to the previous year, EBIT (earnings before interest and taxes) for the full year will improve significantly.

Even so, achieving this outlook is subject to unpredictability and from a current perspective, the risks associated with the war in Ukraine and high inflation coupled with the possibility of falling consumption constitute the greatest uncertainties for the current financial year.

In the medium-term, the POLYTEC GROUP considers itself to be in an extremely solid strategic position with regard to its ability to transform the changes in the automotive sector into increasing economic success for itself. The high volume of new orders received in the 2022 financial year indicates that with its product portfolio, particularly in the area of e-mobility, the POLYTEC GROUP possesses an excellent market standing and can face the future with confidence.

THE EQUITY STORY OF THE POLYTEC GROUP

SUSTAINABLE STRATEGY

- Comprehensive strategy for the future with a focus on innovation, maximum customer benefits and permanent efficiency enhancement
- Clearly defined roadmap for carbon-neutral production by 2035

> BROAD TECHNOLOGY PORTFOLIO

- Bundling know-how and technologies across the group for the development of excellent product solutions
- Customised solutions for individual and diverse requirements of a market undergoing transformation
- Securing competitiveness through continuous innovation as part of the POLYTEC SOLUTION FORCE



K

> PROVEN

RESILIENCE

Active organisational

environment

transformation for long-term

success in a volatile economic

Successful crisis management

POLYTEC

Specialist for highly complex plastic solutions

> HIGH ADAPTABILITY

- Proactive transformation of the product portfolio towards e-mobility and new forms of mobility
- Open-mindedness towards futureoriented market segments such as energy and logistics



> STABLE ECONOMIC POSITION

- Long-standing customer relationships with renowned automotive manufacturers
- Balance between cost pass-through, new acquisitions and forward-looking investments
- Record order intake in 2022
- Numerous production launches in 2023
- Solid equity ratio and reliable dividend policy



FINANCIALS 2022 FY

IN DETAIL



CONS. INCOME STATEMENT 2022 FY VS 2021 FY

JR k	Note	2022	2021
Sales revenues	E.1	601,385	555,874
Other operating income	E. 2	7,780	9,685
Changes in inventory of finished and unfinished goods		-825	-7,930
Other own work capitalised		183	1,08
Expenses for materials and services received	E. 3	-334,353	-284,534
Personnel expenses	E. 4	-189,698	-180,33
Other operating expenses	E. 5	-51,269	-49,48
Deconsolidation gain	B. 1	0	47
Earnings before interest, taxes and depreciation (EBITDA)		33,204	44,84
Depreciation	E. 8/E. 9	-32,500	-32,54
Earnings before interest and taxes = operating result (EBIT)		704	12,29
Interest result		-2,893	-2,77
Other financial income		16	7
Other financial expenses		-227	(
Financial result	E. 6	-3,104	-2,69
Earnings before tax		-2,400	9,60
Tax income/expenses	E. 7	156	-2,55
Earnings after tax		-2,244	7,04
thereof result of non-controlling interests		59	-1
thereof result of the parent company		-2,303	7,06
undiluted earnings per share in EUR	E. 20	-0.10	0.3

CONS. BALANCE SHEET 31.12.2022 VS 31.12.2021

ASSETS

EUR k	Note	31.12.2022	31.12.2021
A. Non-current assets			
I. Intangible assets	E. 8	7,343	8,212
II. Goodwill	E. 8	0	0
III. Tangible assets	E. 9	251,591	265,764
IV. Other non-current assets	E. 10	1,088	1,112
V. Revenues from contracts with customers	E. 14	40,390	37,419
VI. Deferred tax assets	E. 11	6,119	7,517
		306,530	320,025
B. Current assets			
I. Inventories	E. 12	37,553	42,615
II. Trade accounts receivable	E. 13	60,109	42,644
III. Revenues from contracts with customers	E. 14	64,099	65,164
IV. Other current receivables	E. 15	25,531	26,764
V. Income tax receivables		2,230	916
VI. Cash and cash equivalents	E. 16	55,136	69,714
		244,657	247,816
VII. Assets held for sale	E. 18	0	658
		244,657	248,474
		551,187	568,499

CONS. BALANCE SHEET 31.12.2022 VS 31.12.2021

EQUITY & LIABILITIES

Rk	Note	31.12.2022	31.12.2021
A. Shareholders' equity			
I. Share capital		22,330	22,330
II. Capital reserves		37,563	37,563
III. Treasury stock		-1,855	-1,855
IV. Retained earnings		183,700	188,203
V. Other reserves		-8,258	-11,154
		233,480	235,087
VI. Non-controlling interests		3,611	3,771
	E. 19	237,092	238,859
B. Non-current liabilities			
I. Non-current, interest-bearing liabilities	E. 21	119,316	157,352
II. Provision for deferred taxes	E. 11	819	1,680
III. Provisions for employees	E. 22	21,096	27,465
		141,231	186,497
C. Current liabilities			
I. Current interest-bearing liabilities	E. 23	56,200	38,365
II. Liabilities on income taxes	E. 24	1,553	870
III. Advance payments received on orders		56	0
IV. Trade accounts payable	E. 25	60,960	57,255
V. Liabilities from contracts with customers	E. 14	6,064	5,395
VI. Other current liabilities	E. 26	34,516	26,460
VII. Current provisions	E. 27	13,515	14,798
		172,864	143,143
		551,187	568,499

CONS. CASH FLOW STATEMENT 2022 FY VS 2021 FY – PART 1

in EUR k		Note	2022	2021 adjusted
Earnings before tax			-2,400	9,602
+ Depreciation on fixed ass	ets		32,500	32,543
- Non-cash income from d	econsolidation	B.1	0	-475
-(+) Interest result		E. 6	2,893	2,775
+(-) Other non-cash expenses	and income	F.	733	-1,088
+(-) Increase (decrease) in no	n-current provisions for employees		-2,058	433
-(+) Profit (loss) from fixed as	set disposals	E. 2	-161	-322
-(+) Profit (loss) from the sale	of assets held for sale	E. 17	-42	-138
-(+) Increase (decrease) in inv	ventories		4,892	-3,162
-(+) Increase (decrease) in tra	ade and other receivables and contractual revenues		-13,903	-11,640
+(-) Increase (decrease) in tra	ade and other payables and contractual liabilities		12,661	-47
+(-) Increase (decrease) in cu	rrent provisions		-1,335	-506
= Consolidated cash flow	from current activities		33,780	27,975
- Taxes paid			-115	-2,605
= Consolidated cash flow	from operating activities		33,665	25,370
- Investments in fixed asse	ts	F.	-24,027	-35,979
-(+) Purchase or disposal of s equivalents	ubsidiaries less acquired and relinquished cash and cash	F.	0	1,821
+ Payments from the sale (of assets held for sale		700	5,900
+ Payments from the dispa	sal of intangible and tangible assets		1,728	2,093
+ Interest received ³⁾			154	209
-(+) Increase or decrease in ir other non-current other I			0	1,000
= Consolidated cash flow	from investing activities		-21,445	-24,956

CONS. CASH FLOW STATEMENT 2022 FY VS 2021 FY – PART 2

in EUR k	Note	2022	2021 adjusted
+ Inflows from loan financing ¹⁾		15,913	12,927
- Repayments of loan financing ¹⁾		-6,441	-2,074
- Outflows from promissory note loans		-21,051	-24,000
+ Inflows from real estate loan borrowings ¹⁾		0	7,681
- Repayments of real estate loan borrowings ¹⁾		-3,360	-2,667
 Outflows from leasing agreements²⁾ 		-6,725	-4,977
+(-) Change in current financial liabilities		343	1,755
- Interest paid ³⁾		-3,041	-2,898
- Third party dividends		-2,419	-6,697
= Consolidated cash flow from financing activities	F.	-26,780	-20,950
+(-) Consolidated cash flow from operating activities		33,665	25,370
+(-) Consolidated cash flow from investing activities		-21,445	-24,956
+(-) Consolidated cash flow from financing activities		-26,780	-20,950
 Change in cash and cash equivalents 		-14,560	-20,535
+(-) Effect from currency translations		-18	-140
+ Opening balance of cash and cash equivalents		69,714	90,389
= Closing balance of cash and cash equivalents		55,136	69,714

¹⁾ Loan financing and real estate loans correspond to the item "Bank loans" and "Other interest-bearing liabilities" at "Interest-bearing liabilities".

²⁾ Regarding "Outflows from leasing agreements" see item "Leasing liabilities".

³⁾ For better comparability, the figures of the 2021 financial year have also been adjusted.

CORPORATE CALENDAR 2023

27 April 2023	Thursday	Annual financial report 2022, ESEF report 2022 and annual report FY 2022
11 May 2023	Thursday	Interim report Q1 2023
30 May 2023	Tuesday	Record date "AGM"
9 June 2023	Friday	23 rd Ordinary Annual General Meeting FY 2022, Hörsching, 10:00 am
13 June 2023	Tuesday	Ex-dividend day
14 June 2023	Wednesday	Record date "Dividends"
15 June 2023	Thursday	Dividend pay-out day
10 August 2023	Thursday	Half-year financial report 2023
14 November 2023	Tuesday	Interim report Q3 2023

Find all dates on corporate website section investor relations, calendar.

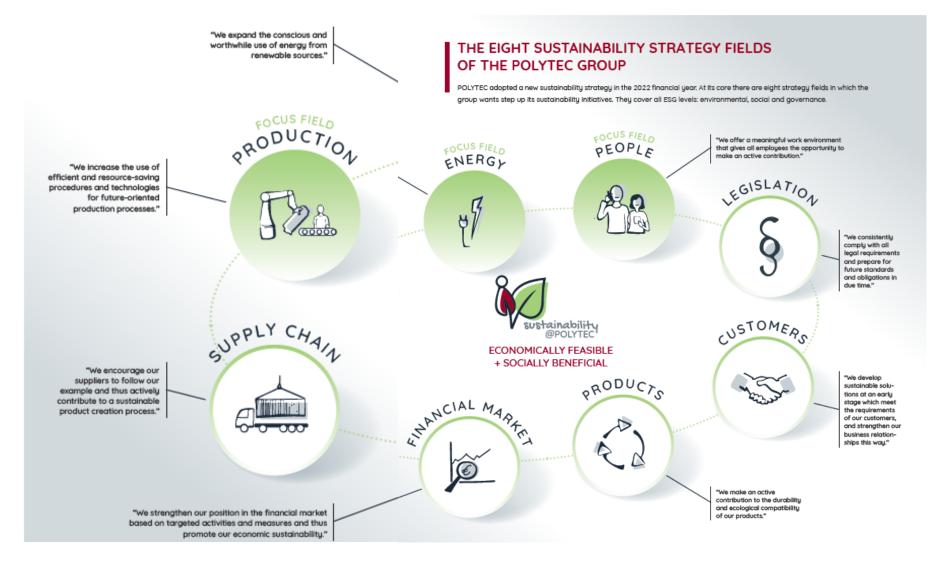


ESG – SUSTAINABILITY



ROADMAP ENVIRONMENTAL AND CLIMATE PROTECTION

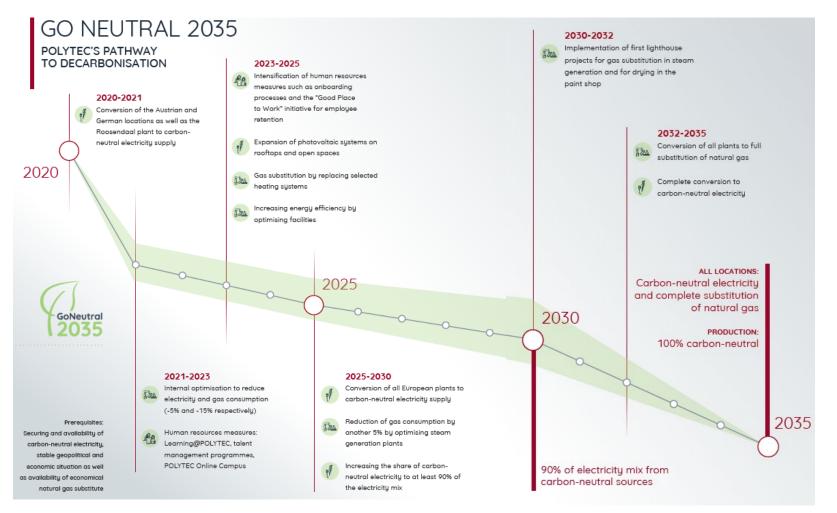
8 Strategic Fields of the POLYTEC Sustainability Strategy



Non-financial key figures	Unit	2022	2021	2020	2019	2018
Taxonomy-eligible turnover (activities)	%	28.8	32.7	-	-	-
Taxonomy-aligned turnover (activities)	%	9.0	-	-	-	-
Taxonomy-eligible capital expenditure (CapEx)	%	16.0	30.7	-	-	-
Taxonomy-aligned capital expenditure (CapEx)	%	3.6	-	-	-	-
Taxonomy-eligible operating expenditure (OpEx)	%	28.0	27.0	-	-	-
Taxonomy-aligned operating expenditure (OpEx)	%	7.0	-	-	-	-
CO ₂ emissions (Scope 1 + Scope 2)	Tonnes	20,309	25,783	46,537	-	-
Energy use	MWh	168,093	189,015	195,303	238,382	240,970
Material use	Tonnes	64,383	74,689	70,420	79,708	80,801
Water use	m ³	105,323	96,300	-	-	-
Waste volumes	Tonnes	8,494	8,424	8,690	8,778	9,291

GO NEUTRAL 2035

POLYTEC's Pathway to Decarbonation



ESG RATINGS IMPROVED

Independent French sustainability analyst (name withheld): ESG ratings improved: 2019: 39 2020: 40 2021: 59 (the higher the better)

Global known ESG solutions provider (name withheld):ESG ratings improved: 2020: 24 2021: 32 2022: 31 (the higher the better)

Global acting sustainability assessment company (name withheld): ESG rating upgraded from 14 to 23 (the higher the better)



ESG risk rating improved from "Medium risk" (25.5) down to "Low risk" (15.7) (the lower the better)





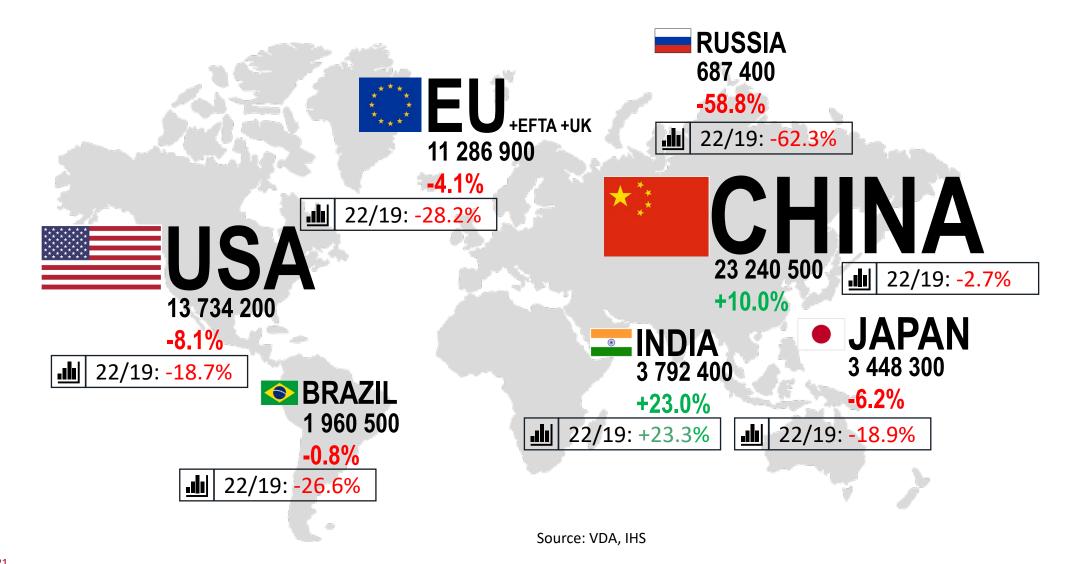
AUTOMOTIVE MARKET

JAN – DEC 2022



PASSENGER CAR REGISTRATIONS WORLDWIDE JAN – DEC 2022

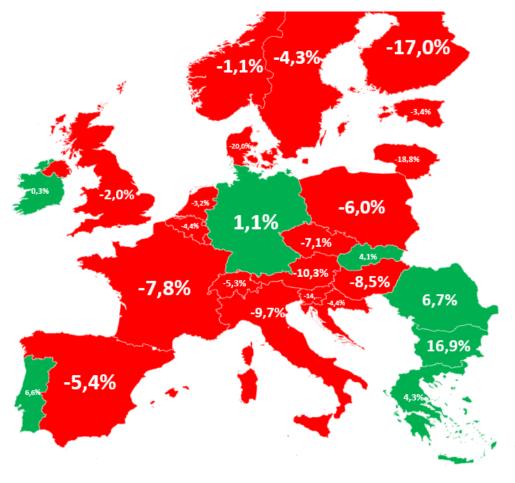
I Full Year Comparison with pre-crisis year 2019



REGISTRATIONS OF NEW PASSENGER CARS IN EUROPE

JAN – DEC 2022

Percentages refer to the period of the previous year



EU: 9 255 930 (-444 165) -4.6%

- In December 2022, new car registrations in the EU expanded by 12.8%, marking the fifth consecutive month of growth this year. Despite this positive result, only two of the region's four major markets recorded growth.
- December performance of EU's largest markets + UK: Germany +38.1%, Italy +21.0%, UK +18.1%, France -0.1% and Spain -14.1%

Big 5" YTD

- 1. GE: 2 651 357 +1.1%
- 2. UK: 1 614 063 -2.0%
- 3. FR: 1 529 035 -7.8%
- 4. IT: 1 316 702 -9.7%
- 5. ES: 813 396 -5.4%

REGISTRATIONS OF NEW CARS IN EUROPE (EU, EFTA & UK)

BY DRIVE TECHNOLGY 2022 VS 2021, 2020

Source: ACEA

in units	2022	Share	2021	Share	Change	2020
Petrol-driven cars	4 144 800	36,7%	4 738 800	40,2%	-12,5%	5 760 100
Diesel-driven cars	1 639 800	14,5%	2 074 100	17,6%	-20,9%	3 106 200
Battery electric vehicles (BEV)	1 575 100	14,0%	1 217 900	10,3%	29,3%	745 600
Plug-in hybrid vehicles (PHEV)	1 013 800	9,0%	1 042 000	8,9%	-2,7%	620 200
Hybrid electric vehicles (HEV)	2 638 900	23,4%	2 433 000	20,7%	8,5%	1 520 100
Natural gas vehicles (NGV)	18 400	0,2%	43 400	0,4%	-57,6%	55 600
Other alternatively-powered vehicles (APV)	257 500	2,2%	226 400	1,9%	13,7%	153 600
EUROPA (EU, EFTA and UK)	11 288 300	100%	11 775 600	100%	-4,1%	11 961 400

NEW COMMERCIAL VEHICLES REGISTRATIONS IN EU, EFTA & UK

JAN – DEC 2022

Source: ACEA

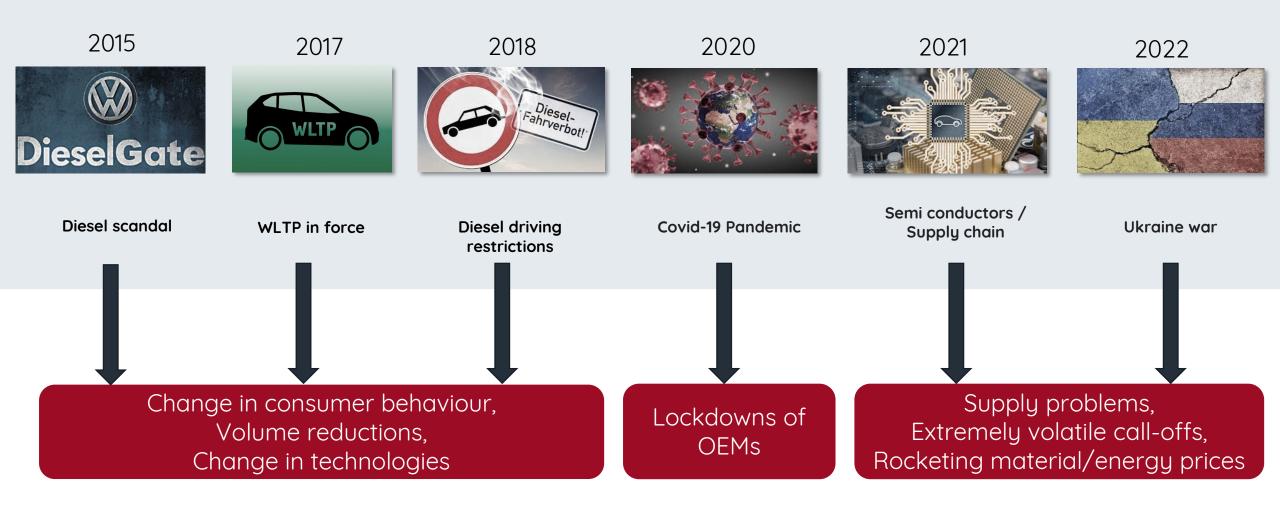
Category	Units	Change	Share
Light commercial vehicles <3.5 t	1 616 800	-18.4%	84.0%
Medium commercial vehicles >3.5 t to 16 t	55 900	-11.7%	2.7%
Heavy commercial vehicles >16 t	298 700	+7.0%	11.8%
Medium and heavy buses and coaches >3.5 t	33 600	-6.1%	1.5%
EUROPE (EU, EFTA and UK)	2 005 000	-15.1%	100%



APPENDIX

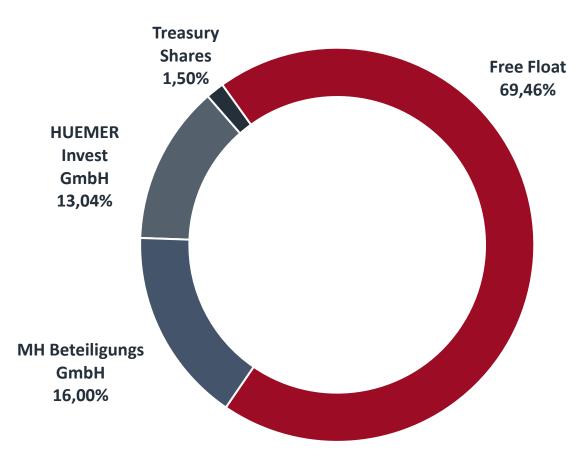


EXTERNAL INFLUENCES SINCE 2016





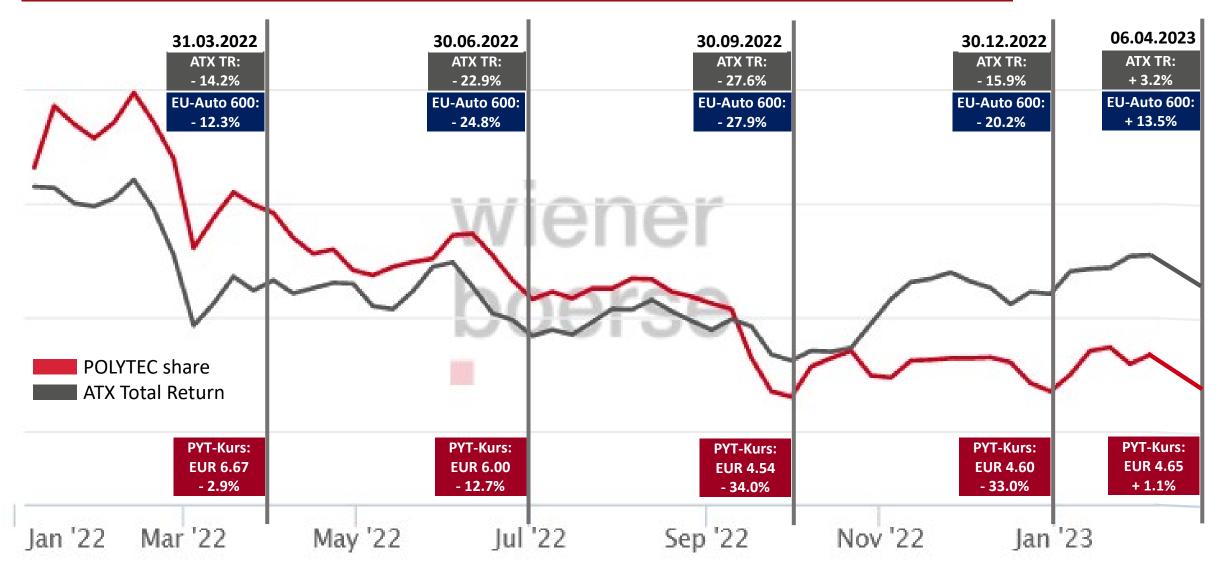
SHAREHOLDER STRUCTURE – RESEARCH COVERAGE



Institute	Rating	Price target
BAADER-Helvea Research, Munich	Reduce	EUR 6.70
ERSTE Group Research, Vienna	Accumulate	EUR 5.90
M.M.Warburg Research, Hamburg	Hold	EUR 5.90
Raiffeisen Research, Vienna	Buy	EUR 7.00
Average price target		EUR 6.38



POLYTEC SHARE PRICE: Q1, Q2, Q3, Q4, YTD 6 APRIL 2023





POLYTEC AT A GLANCE

1986

601 MIO SALES REVENUES



>36 YEARS OF EXPERIENCE

Technology-independent developer and manufacturer of high-quality plastic solutions

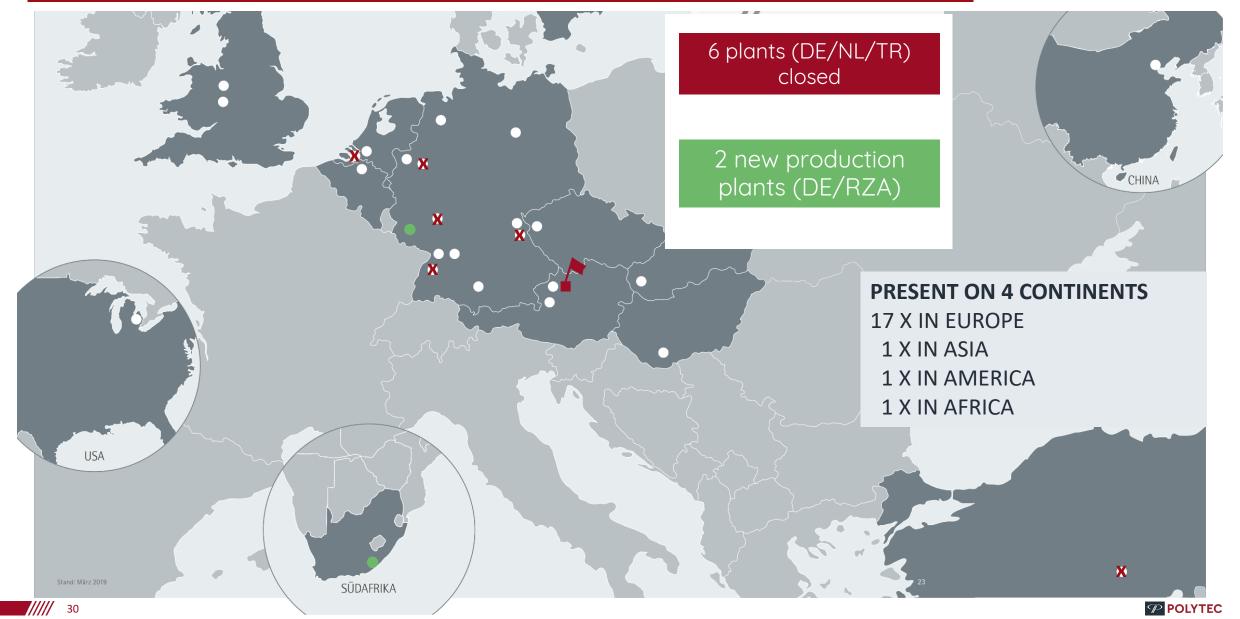
Automotive and non-automotive industry

///// 29

~**3,500** EMPLOYEES



CONSOLIDATION & OPTIMISING OF FOOTPRINT





STRENGTHENING THE MARKET POSITION IN THE PLASTICS INDUSTRY

- Comprehensive business understanding ONE POLYTEC
 Permanent process optimisation
 POLYTEC PERFORMANCE &
 EXCELLENCE SYSTEM
- Ensure solid economic positioning: equity ratio, profitability, return on investment
- Good place to work

DEVELOPING NEW TECHNOLOGIES AND APPLICATIONS

- **Permanent innovation as a success factor** reduction of complexity, and functional integration
- Sustainability key element in all business activites
- Broad technological expertise and highest manufacturing efficiency

FOCUSING ON CUSTOMER BENEFITS

- Maximum customer satisfaction taking into account economic and environmental framework conditions
- Pooling skills for optimum product solutions
 POLYTEC SOLUTION FORCE
- **Customer focus Europe** with selective international growth



TECHNOLOGICAL DIVERSITY AND PRODUCTION EXPERTISE



Multi-component injection moulding Assembly injection moulding WIT (water injection technology) GIT (gas injection technology) PIT (projectile injection technology) In-Mould-Decoration Injection-Moulding-Compounding High-gloss technology

Up to 4000 tons clamping force



Production of glass fibre SMC Production of carbon fibre SMC SMC/LFT/GMT compression moulding UD-Tape application Hybrid compression moulding (LWRT-LFT) Wet pressing In-Mould-Coating

Up to 4300 tons clamping force



PUR RRIM / RRIM lightweight PUR rigid / semi-rigid Blow moulding

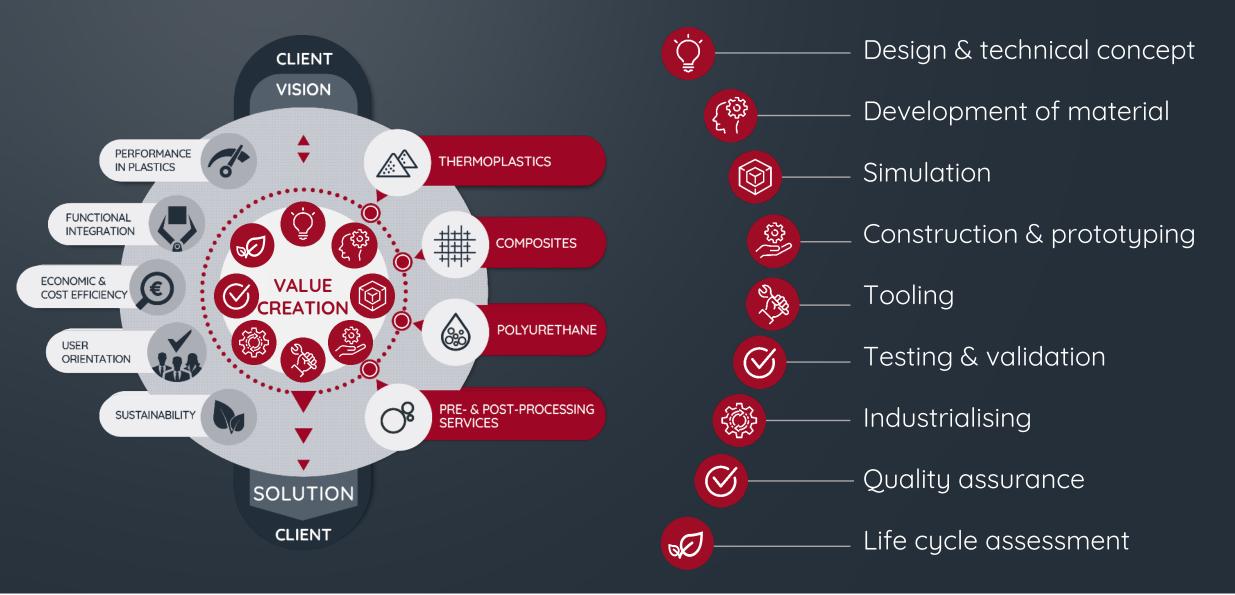
Up to 630 tons clamping force

PRE- & POST-PROCESSING

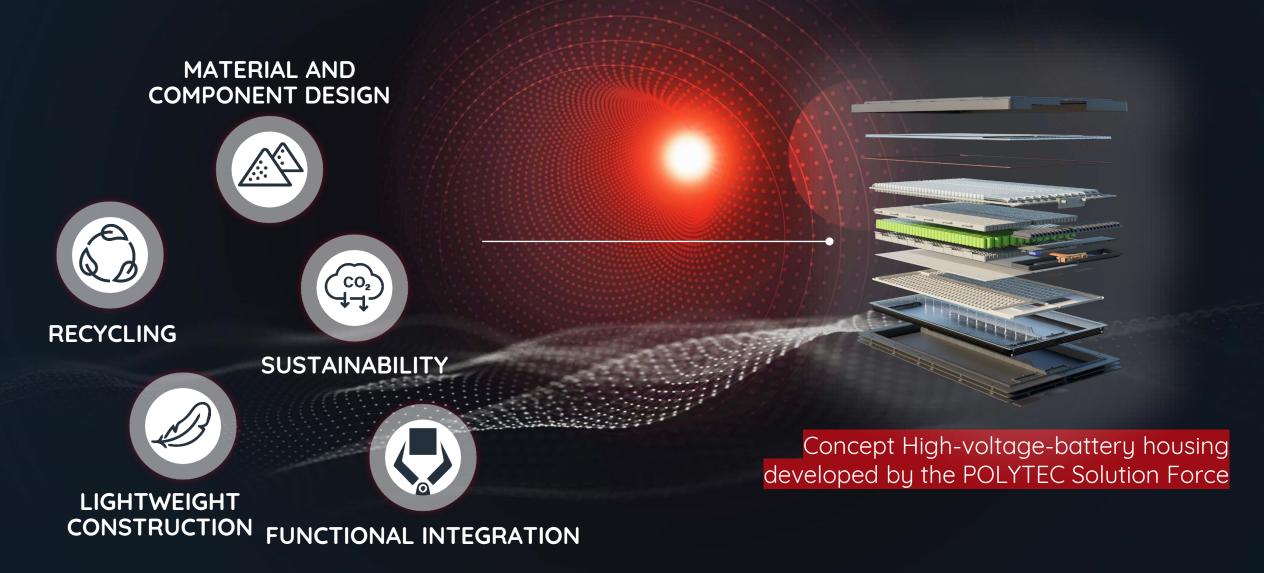
Toolmaking Trimming & cutting (water jet, laser, milling) Joining technologies (ultrasonic, hot gas, etc) Testing & validation Class A painting Metal & stainless-steel processing Assembly

Just-in-sequence delivery

WE CREATE ADDED VALUE FOR OUR CUSTOMERS

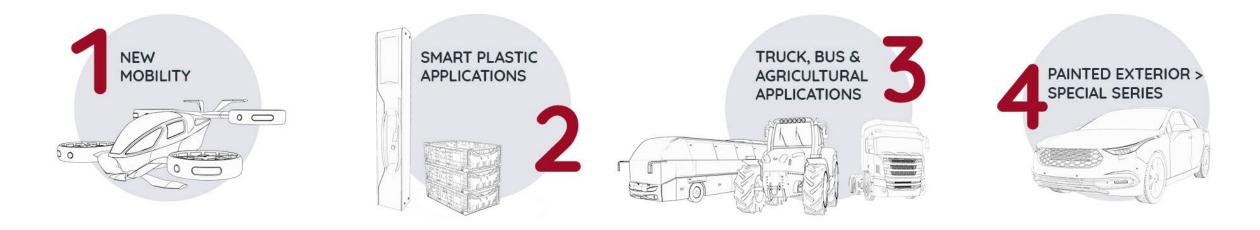


FOCUSED ON THE SUCCESS OF OUR CUSTOMERS

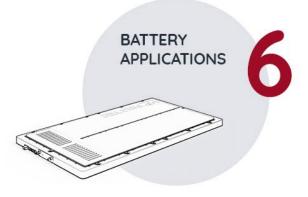




POLYTEC PRODUCT LINES









POLYTEC SOLUTION FORCE

PRODUCT LINES



PRODUCT LINES

NEW MOBILITY





LOGISTIC DRONES

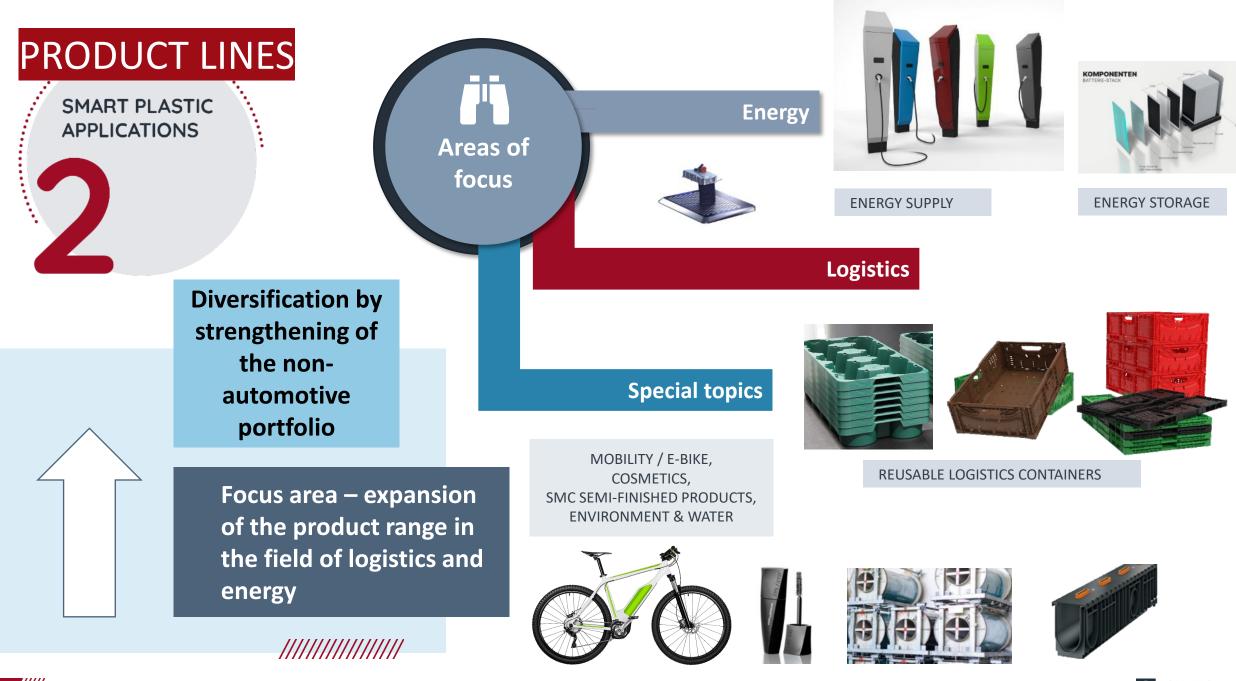


FLYING CAPS

Tapping new market segments

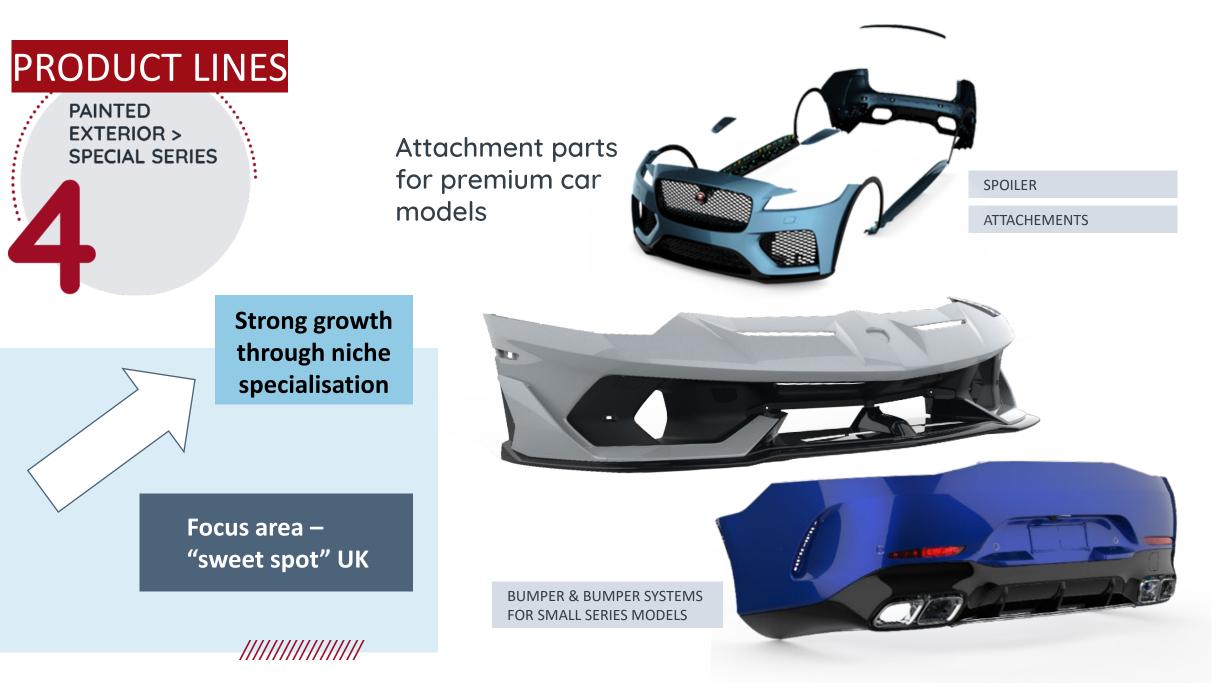


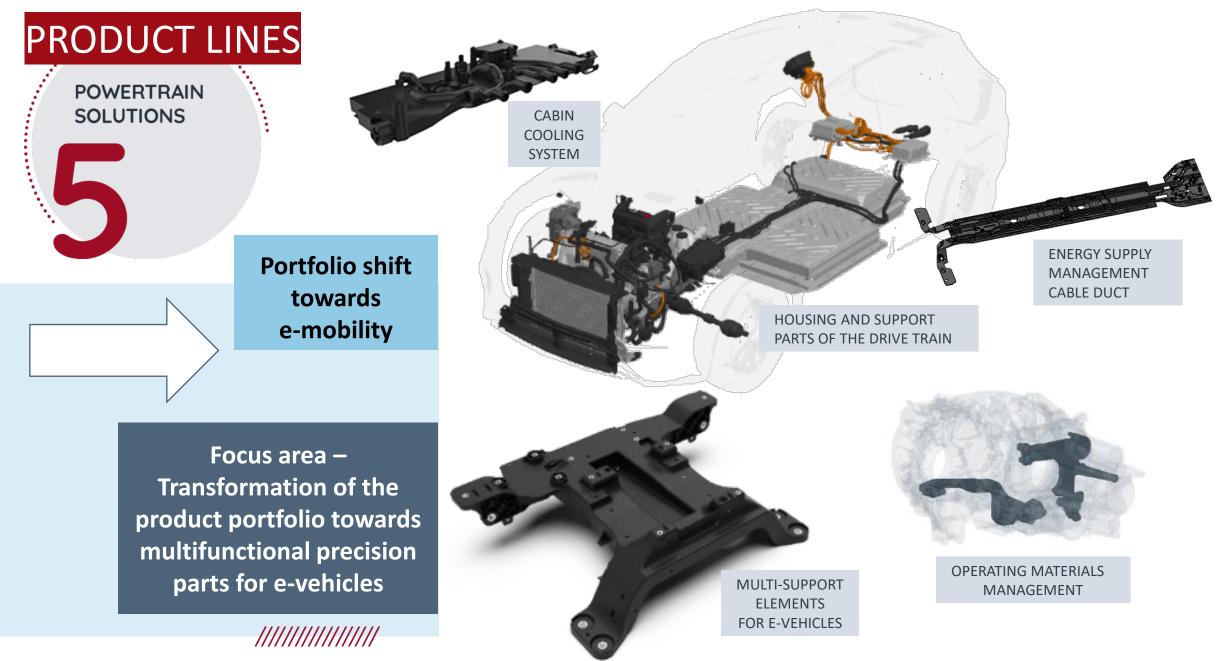




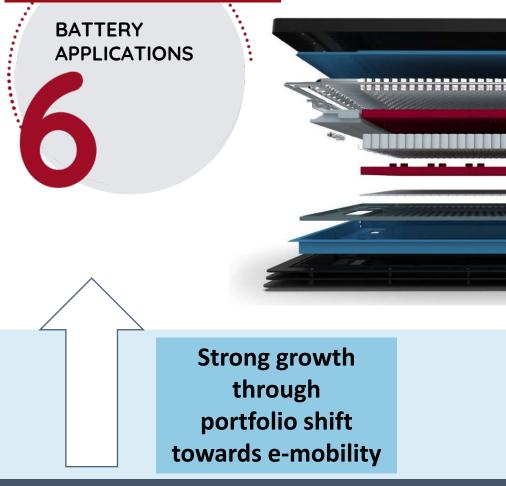








PRODUCT LINES

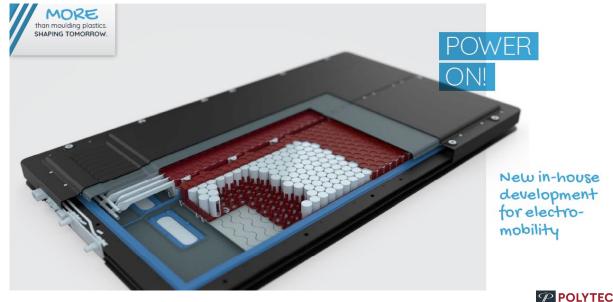


Comprehensive pompetency – Broad solution approach !

Innovation through bundled competence of the POLYTEC SOLUTION FORCE

- Flexible concept from 5 modules
- Ideal ratio of weight and stability
- Fire protection
- Thermal insulation
- Crash-Safety
- Shielding from electromagnetic radiation
- Increase of recyclability









IR CONTACT:

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PASSION CREATES INNOVATION



Since the beginning of the second quarter of 2022, **CEO Markus Huemer** (right) has been responsible for the entire finance portfolio. The CEO manages the IR agendas jointly with Investor Relations Manager **Paul Rettenbacher** (left).

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